



DEWITT COUNTY PRODUCERS

www.dewittproducers.com

JANUARY 2018 NEWSLETTER

In Our Store

- We have another year past us and a new year to look forward to. If you need a total of the purchases you made for 2017 on your account for taxes, please contact someone at the store to get that together.
- We are continuing to showcase our new products and monthly specials on the end of each aisle inside the store. We are also displaying them in the warehouse outside the double doors.

In the Yard

- We have a supplier who sells fruit trees and berry plants. Our goal is to get enough orders together to minimize the freight per plant. If you are interested in ordering some, please stop by and let us know what you are looking for.
- We will start to see the effects that the recent cold weather has inflicted on our plants. The initial reaction will be to trim back the damaged areas. You may want to consider holding off until we are past the cold temperatures to prevent further damage to their root system. Once we are past the potential of future freezes, we can trim back to green stems.

In the Pasture

- We will adjust the pricing on liquid and dry fertilizer within the next few months. We have received feedback from customers that we were out of line on some products. Our goal is to be competitive with these products. We will provide some examples of the price adjustments in next month's newsletter.
- We have a new supply of **Hay Savers and 3 point hay forks** available. We will be receiving additional creep feeders and hay rings within the next few weeks. If you see an item that you are interested in, please let us know.

In the Animal Pen

- We have a large supply of **Kennel Care Cedar Bedding**. This can be a good addition to your animal pens for the colder weather or put to good use at all the stock shows coming up. We are willing to offer pallet quantity pricing to get them out of our inventory. They are packaged in a 2 cubic foot bag and there are 55 bags per pallet. **Price per bag is \$5.50/2 CU. FT. Bag.**
- We have started carrying a new hay saver offered by Ranger Gate Company. This Hay saver is designed a little different than previous ones which make the price more appealing. Pricing for a single bale **Generation 2 Hay Saver without a gate is \$695.00/each.**
- In the past, we had customers use the **Staytuff High Tensile Wire**. With customer demands changing, we have an inventory that we would like to get rid of. This wire is a 15.5 gauge wire with a 2 barb pattern. **Pricing on the wire is \$41.75/Roll.** If you are interested in larger quantities, please come and ask me if other pricing options are available.
- We also have some **6 ½" Imported Green T-Post** available at a discounted price. These are the lighter 1.25 construction with a white painted top. **The price for these will be \$5.00/post.**

- We have received in a new shipment of **Sunglo Show Feeds**. We have received in more **SUMO** which enhances bloom through all development stages for pigs. We have received in more **FULL TANK** which is used to keep the full and expanded look for cattle, sheep, goats, and pigs.
- In the next few months, we will be looking to have a weaning/feeding meeting with Purina. The goal of this meeting will be to provide information for weaning your calves in the most efficient way. We will provide plenty of notice in advance.

In the Great Outdoors

- Dunn Fish Farm did not make their stop back in November due to some truck problems. They will be here again on January 11, 2018 from 9:00 AM -10:00 AM.
- We have changed our corn bags to a new style which is more durable for being handled a few times. Customers did not like the paper bags since they would tear in vehicles or when they got wet. This new bag has a woven poly inside and a paper outside which provides more durability for both our mill and yourself.

What is coming up in our area?

-January 11, 2018 – 9:00 AM to 10:00 AM - Dunn Fish Farm – **DeWitt County Producers** = They will be making a stop at our store if you are interested.

-January 11, 2018 – 8:30 AM to 2:00 PM – Beef Cattle CEU Program – **JB WELLS EXPO CENTER, Gonzales, TX.** = This event will provide 5 CEU hours for private, commercial, and non-commercial pesticide license holders. There will be discussions on KR Bluestem and Bush Suppression. They will also discuss cattle hot topics including Fever Tick and Veterinary Feed Directives. Registration will be \$30.00 and a lunch is included. They ask if you plan to attend, please RSVP by contacting the Gonzales County Agrilife Extension Office at 830-672-8531 by 5:00 PM on Monday, January 8th, 2018. You can also contact them for more information.

Manager's Words

I wanted to use this first newsletter of the year to provide the goals we will work toward in 2018. There will be three areas that we will work to improve upon:

1. **Increase the availability of feed in our store.** We will make some changes to increase the availability of the more popular feeds that you use.
2. **Increase the feeds made in our mill.** Currently we make Custom Accuration Mixes, Custom Mineral Mixes, Personalized Feed Blends, and our DeWitt 1-2 and DeWitt 1-3 Salt Meals. Our goal will be to expand into other feeds that can be utilized for cattle.
3. **Improve the lead time and availability of our liquid and dry fertilizer application and weed spraying.** We will be making some equipment upgrades that will allow for better availability and decreased lead time once you get on our application list.

I am excited for these changes, and I feel like they will make the interaction better for both of us. As we make these changes, I will continue to update everyone and share the progress we have made.

Thank you for your business,

Willis Braden

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